



Recent Successes | Q4 2023 California Region

Targeted Business Operations

- Agriculture
- Construction
- Education
- Healthcare
- Hospitality
 - Hotels
 - Restaurants
- Manufacturing
- Refuse and Recycling (Large Accounts)
- Restaurants
- Services

We are pleased to share highlights of our quarterly recent successes. Your success drives ours and we're committed to providing you with the tools you need to do business with us.

Workers' Compensation Successes

Premiums over \$500,000

- Houseware Manufacturing
- Framing Contractor
- Transportation
- Farm Labor Contractor

- Restaurant Chain

Premiums \$50,000 - \$500,000

- Automobile Service Station
- Ceramic Tile, Indoor Stone, Marble, or Mosaic Work
- Cloth, Canvas and Related Products Mfg
- Club-Country, Golf, Fishing, or Yacht
- Computer Programming or Software Development
- Concrete or Cement Work
- Convalescent or Nursing Home
- Electrical Wiring
- Berry Farms
- Dairy Farms
- Florist - Greenhouse, Nursery and Floriculture Production
- Florist - Pharmaceutical and Medicine Mfg (Cannabis)
- Fence Installation and Repair
- Furniture or Fixtures Installation
- Hotels, Motels or Short-Term Residential Housing
- Janitorial Services
- Landscape Gardening
- Nut Hulling, Shelling or Processing

- Orchards-Nut Crops
- Plumbing-Shop
- Printing/Bookbinding Editing
- Public Colleges or Schools
- Residential Care Facilities Elderly/Adults
- Restaurant
- Sheet Metal Work-Erection
- Retail Store
- Wholesale Store
- Truck Farms
- Vineyards

Premium below \$50,000

- Florist - Greenhouse, Nursery and Floriculture Production
- Orchards-Nut Crops
- Farm Machinery Operation
- Plumbing
- Plumbing-Shop
- Painting
- Gasoline Station: Self-Service and Convenience/Grocery
- Retail Store
- Automobile Parts & Accessories Store
- Beverage Preparation Shops-Not Bars Or Taverns
- Automobile Service Station
- Automobile/Truck Repair Facilities
- Automobile Body Repair
- Architectural/Engineering Firm
- Auditor, Accountant, or Computer System Designer/Programmer

- Veterinary Hospital
- Physicians' Practices and Outpatient Clinics
- Dentists/Dental Surgeons
- Public Colleges or Schools
- Janitorial Services
- Day Care Centers
- Restaurant
- Residential Cleaning Services
- Swimming Pool Cleaning or Servicing